



EVENT SCHEDULE

FRIDAY, SEPTEMBER 26TH

Louisville Marriott Downtown

7:30 AM - 8:30 AM

REGISTRATION AND CHECK-IN

Location: Right outside the Kentucky Ballroom

8:30 AM - 9:25 AM

OPENING & MAIN SESSION

Location: Kentucky Ballroom

9:30 AM - 10:10 AM

BREAKOUT SESSION ROUND 1

Location: Salon A/B and Salon C/D

10:20 AM - 11:00 AM

BREAKOUT SESSION ROUND 2

Location: Salon A/B and Salon C/D

11:10 AM - 11:50 AM

BREAKOUT SESSION ROUND 3

Location: Salon A/B and Salon C/D

12:00 PM - 1:20 PM

LUNCH BUFFET

Location: Kentucky Ballroom

1:30 PM - 2:10 PM

BREAKOUT SESSION ROUND 4

Location: Salon A/B and Salon C/D

2:20 PM - 3:00 PM

BREAKOUT SESSION ROUND 5

Location: Salon A/B and Salon C/D

3:10 PM - 3:45 PM

DEBRIEF AND CLOSING

Location: Kentucky Ballroom

3:45 PM - 6:00 PM

FREE TIME

6:00 PM - 9:00 PM

BOURBON, BOOTS, & BBQ DINNER PARTY

Location: Kentucky Ballroom

Dinner will be provided from 6 PM to 7 PM, followed by line dancing from 7 PM to 9 PM

Special Bonus: At Fall Meet 2025, we've got something special for you. Professional headshots will be available to refresh your look, and our video room will be ready for you to share your story—our team will handle the filming. It's your chance to shine and let your story be seen.



EVENT SCHEDULE

SATURDAY, SEPTEMBER 27TH

Churchill Downs CLUB SI (Sports Illustrated Club)

7:30 AM - 8:30 AM	(OPTIONAL) GROUNDED. FAITH COFFEE HOUR An inspiring morning pause to center your life and leadership on what matters most.
8:30 AM - 9:15 AM	CONTINENTAL BREAKFAST
9:15 AM - 10:30 AM	OPENING & TRAINING SESSION
10:30 AM - 11:05 AM	MAIN SESSION
11:05 AM - 11:15 AM	DEBRIEF AND CLOSING
11:30 AM - 2:30 PM	LUNCH BUFFET
12:00 PM - 5:00 PM	HORSE RACING

COME & SEE

FALL MEET 2025



September 26-27, 2025
An Unforgettable Experience!
 Louisville Marriott Downtown, Louisville, KY

BREAKOUT SESSIONS

SALON A/B	SALON C/D	WIN ROOM	HALLWAY
Round 1 Breakouts 9:30 AM - 10:10 AM THE Triple Threat AGENT (Under 65, Medicare, Ancillary) Hosted By: Zeb Zinn & Sid James Panelist: Brian Thompson, Arlety Solano, & Trenton Moses	Round 1 Breakouts 9:30 AM - 10:10 AM The Growth Engine: Building Healthy Life Teams by Design, Not Default Hosted By: Dana Nesen, Mike Kwarteng, & Jalon Talley	Video Testimonials	Professional Headshots
Round 2 Breakouts 10:20 AM - 11:00 AM The Best Medicare AEP Opportunity Hosted By: Michael Bond & Stephanie Goerl Panelist: Jacqueline Collins, Lindsay Hyde, & Kelsey Hentzen	Round 2 Breakouts 10:20 AM - 11:00 AM The Making of a Monster Producer: Navigating Pitfalls to Profits Hosted By: Elvir Bazdarevic & Clark Stanley	Video Testimonials	Professional Headshots
Round 3 Breakouts 11:10 AM - 11:50 AM Modifying the Face of Your Business Hosted By: Hunter Powell	Round 3 Breakouts 11:10 AM - 11:50 AM From underwriting to delivery, SBLI keeps it simple so you can focus on serving Hosted By: William Spears	Video Testimonials	Professional Headshots
Round 4 Breakouts 1:30 PM - 2:10 PM Retirement Panel Closing at a High Clip Hosted By: Mike Katka & Rob Sevilla Panelist: Caroline Trecartin, John Kennedy, Tommy Overton, & Carol Wesley	Round 4 Breakouts 1:30 PM - 2:10 PM The American Amicable advantage - flexible products, a simple process, and protection made easy — that's the American Amicable advantage Hosted By: Michelle Hilliker	Video Testimonials	
Round 5 Breakouts 2:20 PM - 3:00 PM Holy Cow...These resources are readily available to me?!?! Hosted By: Cameron Renfro	Round 5 Breakouts 2:20 PM - 3:00 PM Introducing the Group Opportunity with Lasting Mark Hosted By: Ty James & Brooke Chamness Panelist: Matt Keller, Michael Boonyakiti, & Kristi Stocker	Video Testimonials	